

# INSULFOAM

A **CARLISLE** Company

June 1, 2007

Dear Valued Customers,

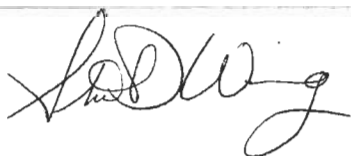
The price of petroleum is the most significant factor affecting the cost of plastic feed- stocks used to produce expanded polystyrene, followed by the cost associated with the transportation of the material. We have received two raw material increases this year - the most recent round of increases has far exceeded cost control measures we have implemented, therefore, we must adjust the price of our products. As for the fuel issues, I'm certain you are fully aware of how this is effecting your own business.

Effective July 1, 2007, we will increase the price for all Insulfoam products by 8%. Orders received on, or before, June 29, 2007 and shipped before July 9, 2007 will be priced at their current levels.

We greatly appreciate your continued support. Please contact your local representative or Insulfoam General Manager if you have any questions regarding this announcement.

Your support and business is truly appreciated by all of us at Insulfoam.

Sincerely,



Steve Wing  
President  
INSULFOAM LLC